



Texas Real Estate License Andrew Hernandez Real Estate Finance and Development, 2022

Professional
Development

SUMMARY

The experience itself was taking 200 hours of real estate laws and practice classes. I enrolled in and attended 6 different courses in law, finance, contracts, and principles, all teaching me the ins and outs of real estate. My goal was to obtain a level of knowledge about real estate that would set me apart from others in the degree. Now, I can say I have full knowledge of how real estate transactions take place and can apply my knowledge to my career. Of course, any time real estate is mentioned, the target community is always the community that resides in that particular market area. Ultimately, I was able to finish all my classes and am studying to pass my final 2-part exam to obtain my license.



SPICES

This licensing classes fall under the spice category of Professional Development. This is because the skills and knowledge I gained in taking these classes directly relate to improving my designated career. My professional life is the aspect that has benefitted.

HERBS

I am going into a field I highly respect and honor. My goal is to use my specific career path as a vehicle to improve communities by improving the place it resides. I am taking the first steps towards this goal by obtaining my license.

LEARNING OUTCOMES

Any time business activity takes place there is room for unethical behaviors as a result of conflicts of interest. Specific to real estate, methods of obtaining commission, rents, or mortgage payments can test one's moral integrity. However, in taking these classes, I have learned enough to where I can consciously make the ethical decision and observe the outcomes of real estate transactions. In addition, I am now aware of the possible consequences of unethical behavior both in a legal and communitive sense.



IMPACT

Obtaining my real estate license directly impacts my career in that it will set me up to be more knowledgeable about my particular career compared to people who have not taken the classes. Although there is no direct impact on a target community, I believe that by obtaining this knowledge of real estate I now have the ability to make a greater change for a given community in the future. My intent is to use what I now know to develop neighborhoods around my home-town and/or Texas. I definitely walked away with skills I could not have learned anywhere else and I am grateful for the opportunity.

ADVICE

I would recommend doing all the classes and coursework in person. Also, I would recommend taking the classes in consecutive days (with a few days exception) so that the material is still on your mind. This will help when taking the state exam.